# Lighting&Sound America

entertainment, presentation, communication

# The entertainment technology magazine for the industry, by the industry

#### www.lightingandsoundamerica.com

Lighting&Sound America is a monthly publication for the Americas for lighting, sound, and staging professionals working in theatre, music, theatre architecture, film and TV, corporate a/v, houses of worship, and much more. LSA is highly regarded for our in-depth and engaging features and high-quality presentation, including the popular monthly Technical Focus and New Technology sections, comprehensive product reviews, and daily LSA Online News feed.

# Lighting · Sound · Staging · Projection

- Music
- Theatre & Theatre Architecture
- Film & TV
- Houses of Worship
- Corporate A/V
- Themed Entertainment

#### **TOTAL MONTHLY DISTRIBUTION: 5,000+**

- Lighting designers
- Sound designers
- Technicians
- Rental and staging professionals
- And more!



# the team



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# advertising

## 2026 Issue Deadlines

	LSA Ad Closing	LSA Artwork Due	LSA Bonus Distribution	
January	January 8	January 12	USITT Long Beach	
February	February 10	February 13	LEDucation NY, USITT Long Beach, EXPO-SCÈNE Montreal	
March	March 6	March 10	LEDucation NY, EXPO-SCÈNE Montreal	
April	April 9	April 13	InfoComm FL	
May	May 12	May 15	InfoComm FL	
June	June 4	June 8	Rendez-Vous Ottawa Canada	
July	June 29	July 8	Rendez-Vous Ottawa Canada, CFX Birmingham	
August	August 5	August 10	AES, CFX Birmingham	
September	September 4	September 10	AES, LDI Las Vegas	
October	October 2	October 7	LDI Las Vegas	
November	October 23	October 28	LDI Las Vegas, NAMM Anaheim	
December	November 17	November 20	NAMM Anaheim	

#### **2026 Rates**

	One-Time	Six-Times	Twelve-Times
Full page	\$3,795.00	\$3,575.00	\$3,345.00
2/3 page	\$3,100.00	\$2,825.00	\$2,745.00
1/2 page	\$2,445.00	\$2,295.00	\$2,220.00
1/3 page	\$2,060.00	\$1,905.00	\$1,800.00
1/4 page	\$1,675.00	\$1,535.00	\$1,430.00
1/6 page	\$1,135.00	\$1,070.00	\$975.00

Covers: Additional

Live web link on all apps and digital versions: \$25.00

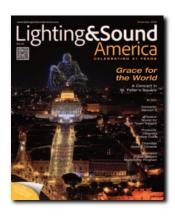
#### Marketplace

Free for display advertisers Non-Advertisers: \$100.00

#### LSA E-Marketing

LSA Online: \$625 per month

LSA Marketing Email Blasts (10,500+ email addresses): \$625 per message



## artwork

#### Artwork Dimensions Width by Height in Inches

Full page (non bleed): 7 x 10 inches
Full page bleed: 9.25 x 11.125 inches
Publication trim size: 9 x 10.875 inches

Live area: 8.5 x 10.375 inches (Please do not place text or logos outside this safety area.)

Please note: trim marks and pre-press markings should not be positioned within the bleed area. Please off-set marks at .125"

2/3 vertical: 5 x 9.875 inches

2/3 vertical bleed: 5.75 x 11.125 inches (trim size: 5.5 x 10.875 inches; live area: 5 x 10.375 inches)

1/2 vertical: 3.75 x 9.875 inches

1/2 vertical bleed: 4.5 x 11.125 inches (trim size: 4.25 x 10.875 inches; live area: 3.75 x 10.375 inches)

1/2 horizontal: 8 x 4.75 inches

1/2 horizontal bleed: 9.25 x 5.5 inches (trim size: 9 x 5.25 inches; live area: 8.5 x 4.75 inches)

1/2 island: 5 x 6.75 inches

1/3 vertical: 2.5 x 9.875 inches

1/3 vertical bleed: 3.25 x 11.125 inches (trim size: 3 x 10.875 inches; live area: 2.5 x 10.375 inches)

1/3 horizontal: 8 x 3 inches

1/3 horizontal bleed: 9.25 x 3.75 inches (trim size: 9 x 3.5 inches; live area: 8.5 x 3 inches)

1/3 square: 4.75 x 4.75 inches

1/4 vertical: 3.75 x 4.75 inches

1/4 horizontal strip: 8 x 2 inches

1/4 horizontal strip bleed :  $9.25 \times 2.75$  inches (trim size:  $9 \times 2.5$  inches; live area  $8.5 \times 2$  inches)

1/6 vertical: 2.5 x 4.75 inches

1/6 horizontal: 4.75 x 2.25 inches

Marketplace: 2.5 wide x 2.25 inches high

LSA Online Ads: 200px wide x 150px high (Jpeg or GIF max of 75kb);

complete any animation within 9 seconds please.

LSA Marketing Email files: HTML preferred, maximum 620px wide by 1400px high

## **Digital Ad Specifications**

#### File Requirements:

Please supply ads in digital format as one of the following: PDF or JPG format. JPG files should be in CMYK color format and 300ppi resolution. PDFs should be PDFX1a standard, with all fonts embedded and photos at a minimum of 300ppi, actual size, CMYK color, in tiff or jpg format. Please do not submit PDFs in RGB color or with spot colors. Illustrator EPS files are acceptable but should include outlined fonts and embedded CMYK color images.

Composed files can be e-mailed to: USArtwork@lsamedia.com (Please include advertiser name/issue date in subject)

Questions? +1-212-244-1505

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# Lighting&Sound America Readers



#### **LSA** Readers

- LSA readers are your top customer prospects. The majority of Lighting&Sound America readers identify themselves as Designers, Consultants, Technical Directors, Technicians, and Production Managers.
- LSA readers have a strong interest in all areas of live production including lighting, sound projection, rigging & staging, audio-visual, and effects.
- Theatre and Concert/Touring are LSA readers' top two areas of interest, followed by School/University, Corporate Events, Themed Entertainment, TV/Film, and House of Worship.
- LSA readers are decision makers. More than 80% of our readers are involved in the purchasing decisions for their company.
- LSA readers use the magazine to find new products.
  95% have discovered new products in *Lighting&Sound America* with
  85% seeking out additional information about these products.
- 20% of LSA readers predict their budgets will increase over the next 12 months with over 50% indicating that their budget will remain the same.
- LSA readers also access the magazine online. 72% of LSA readers have visited www.lightingandsoundamerica.com and/or the LSA iPhone or Android apps in the past 12 months.

"I look at a lot of trade magazines but LSA is one of the few I actually read! Just got through the November issue on the plane to California, congrats on another great issue!"

> — John Huntington, Professor, NYC College of Technology/CUNY

"I read Lighting&Sound America from cover to cover (even the audio articles) and I have to say the work done here is exceptional. The writing is insightful, interesting and informative and I wanted to thank you for the great work. My mailbox is full of industry magazines and yours is the best."

> — Peter Rogers, Lighting Consultant

"Advertising with you this year was very effective."

— Joseph Jeremy, CEO, Niscon Inc.

"I look forward to receiving your publication every month. Good subjects, good coverage. Excellent product discussions. The features on architecture and the latest shows are invaluable. Thank you for the first-rate work."

— **Glenn Plott**, Director of Production,

Cincinnati Opera

"I am impressed with LSA's high quality publication every month. LSA coverage consistently includes lots of interesting details and sound in almost every single article. It is so nice to see such a healthy magazine when others are shrinking."

— Karl Winkler,

Lectrosonics, Inc.

"These days, in an avalanche of social media information, many appreciate nice informative reading with a quality publication, while enjoying a morning cup of coffee! Thank you for continuing the great work and making the publication available in a timely fashion. It is a source of valuable knowledge."

— **Chris Giannoulas**, Omnisistem

"I travel a lot and see LSA in the waiting room and reception area of virtually every production company, scene shop, and business in our industry that I visit!"

— **Roger Claman**, Rose Brand

# Lighting&Sound America Readers



#### Here is what LSA readers told us ...

"It happens to be one of my favorite magazines for many years. Even in these very challenging times that we are living in, it is always so refreshing to hear about all the technical updates and info in our industry as well as what is going on in terms of reopening across the country."

"You have made an amazingly visual and informative periodical!"

"I love LSA magazine and I use it to teach theatre in many different areas. I encourage them to read it and in fact assign some classes to read three or more articles and report on them. That way, I learn more too."

"I get too much to read. But every time I open your publication, I find it worthwhile."

"I definitely want to continue receiving LSA. I read it cover to cover every month. You all do a great job with it. You've done especially well at continuing to publish high quality material during this devastating pandemic."

"LSA is the BEST! I am very grateful for all you do for our industry and community, thank you so much."

"We love LSA magazine in our office."

"LSA is even more important when it is still difficult to get around to see what others are doing."

"In depth informative reading along with quality photography.

A very rich analogue tactile experience in our present digital world!"

"Thanks for all you are doing for our industry in this crazy time. Looking forward to spring and the re-emergence of live performance!"

# 2026 opportunities

## **Special Opportunities**









#### Display Advertisers:

Commit to a minimum of two LSA issues and get a free rotating ad on the popular LSA website, www.lightingandsoundamerica.com for those 2+ months.

Recognized industry association members may receive additional discounts.

#### Plus:

- Bellyband cover wraps (limited)
- Custom LSA article reprints
- Custom inserts
- Custom Print and Online Advertorial Opportunities
- Special Events
- Additional discounts for Protocol advertisers



- LSA Online News daily news service
- Weekly LSA Online News newsletter
- · Custom sponsored marketing e-mails
- Run of site and exclusive web banner advertising (limited)









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