# Lighting ESOUND Anerica America entertainment, presentation, communication

# The entertainment technology magazine for the industry, by the industry

### www.lightingandsoundamerica.com

*Lighting&Sound America* is a monthly publication for the Americas for lighting, sound, and staging professionals working in theatre, music, theatre architecture, film and TV, corporate a/v, houses of worship, and much more. *LSA* is highly regarded for our in-depth and engaging features and high-quality presentation, including the popular monthly Technical Focus and New Technology sections, comprehensive product reviews, and daily LSA Online News feed.

### Lighting · Sound · Staging · Projection

- Music
- Theatre & Theatre Architecture
- Film & TV
- Houses of Worship
- Corporate A/V
- Themed Entertainment

### TOTAL MONTHLY DISTRIBUTION: 5,000+

- Lighting designers
- Sound designers
- Technicians
- Rental and staging professionals
- And more!





## the team



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Lighting&Sound America

# 2025 Issue Deadlines

	ISA Ad Closing	LSA Artwork Due	LSA Bonus Distribution	
	LSA Ad Closing	LOA AILWORK DUE		
January	January 13	January 20	LEDucation NY, USITT OH	
February	February 11	February 18	LEDucation NY, USITT OH, EXPO-SCÈNE Montreal	
March	March 11	March 14	EXPO-SCÈNE Montreal	
April	April 10	April 15	InfoComm FL	
Мау	May 9	May 13	InfoComm FL	
June	May 30	June 3	Rendez-Vous Halifax Canada	
July	July 2	July 9	Rendez-Vous Halifax Canada, CFX Chattanooga TN	
August	July 30	August 1	AES, CFX Chattanooga TN	
September	September 4	September 9	AES, cavlo, LDI	
October	September 30	October 2	LDI	
November	October 24	October 29	LDI, NAMM Anaheim	
December	November 21	November 25	NAMM Anaheim	

# 2025 Rates

	One-Time	Six-Times	<b>Twelve-Times</b>
Full page	\$3,795.00	\$3,575.00	\$3,345.00
2/3 page	\$3,100.00	\$2,825.00	\$2,745.00
1/2 page	\$2,445.00	\$2,295.00	\$2,220.00
1/3 page	\$2,060.00	\$1,905.00	\$1,800.00
1/4 page	\$1,675.00	\$1,535.00	\$1,430.00
1/6 page	\$1,135.00	\$1,070.00	\$975.00

Covers: Additional Live web link on all apps and digital versions: \$25.00

### Marketplace

Free for display advertisers Non-Advertisers : \$100.00

### LSA E-Marketing

LSA Online: \$625 per month

LSA Marketing Email Blasts (11,000+ email addresses): \$625 per message



# artwork



## Artwork Dimensions Width by Height in Inches

LSA Marketing Email files : HTML preferred, maximum 620px wide by 1400px high

# **Digital Ad Specifications**

#### File Requirements:

Please supply ads in digital format as one of the following: PDF or JPG format. JPG files should be in CMYK color format and 300ppi resolution. PDFs should be PDFX1a standard, with all fonts embedded and photos at a minimum of 300ppi, actual size, CMYK color, in tiff or jpg format. Please do not submit PDFs in RGB color or with spot colors. Illustrator EPS files are acceptable but should include outlined fonts and embedded CMYK color images.

Composed files can be e-mailed to: USArtwork@lsamedia.com (Please include advertiser name/issue date in subject)

Questions? +1-212-244-1505 Jackie Tien, jackie.tien@lsamedia.com- phone extension 716 Erick Pinnick, erick.pinnick@lsamedia.com- phone extension 722



# Lighting&Sound America Readers



# LSA Readers

- LSA readers are your top customer prospects. The majority of Lighting&Sound America readers identify themselves as Designers, Consultants, Technical Directors, Technicians, and Production Managers.
- LSA readers have a strong interest in all areas of live production including lighting, sound projection, rigging & staging, audio-visual, and effects.
- Theatre and Concert/Touring are *LSA* readers' top two areas of interest, followed by School/University, Corporate Events, Themed Entertainment, TV/Film, and House of Worship.
- LSA readers are decision makers. More than 80% of our readers are involved in the purchasing decisions for their company.
- *LSA* readers use the magazine to find new products. 95% have discovered new products in *Lighting&Sound America* with 85% seeking out additional information about these products.
- 20% of LSA readers predict their budgets will increase over the next 12 months with over 50% indicating that their budget will remain the same.
- LSA readers also access the magazine online. 72% of LSA readers have visited www.lightingandsoundamerica.com and/or the LSA iPhone or Android apps in the past 12 months.

"David Barbour's article on Cincinnati Music Hall is great! I appreciate the comprehensive coverage LSA provides so the reader can learn about all aspects of the project."

--- Lorna Luebber, Schuler Shook "I look at a lot of trade magazines but LSA is one of the few I actually read! Just got through the November issue on the plane to California, congrats on another great issue!"

> — John Huntington, Professor, NYC College of Technology/CUNY

"Advertising with you this year was very effective."

- Joseph Jeremy, CEO, Niscon Inc.

"I look forward to receiving your publication every month. Good subjects, good coverage. Excellent product discussions. The features on architecture and the latest shows are invaluable. Thank you for the first-rate work."

--- Glenn Plott, Director of Production, Cincinnati Opera

"I am impressed with LSA's high quality publication every month. LSA coverage consistently includes lots of interesting details and sound in almost every single article. It is so nice to see such a healthy magazine when others are shrinking."

> --- Karl Winkler, Lectrosonics, Inc.

"These days, in an avalanche of social media information, many appreciate nice informative reading with a quality publication, while enjoying a morning cup of coffee! Thank you for continuing the great work and making the publication available in a timely fashion. It is a source of valuable knowledge." — Chris Giannoulas, Omnisistem

"I travel a lot and see LSA in the waiting room and reception area of virtually every production company, scene shop, and business in our industry that I visit!"

> --- Roger Claman, Rose Brand





## Here is what LSA readers told us ...

"It happens to be one of my favorite magazines for many years. Even in these very challenging times that we are living in, it is always so refreshing to hear about all the technical updates and info in our industry as well as what is going on in terms of reopening across the country."

"You have made an amazingly visual and informative periodical!"

"I love LSA magazine and I use it to teach theatre in many different areas. I encourage them to read it and in fact assign some classes to read three or more articles and report on them. That way, I learn more too."

"I get too much to read. But every time I open your publication, I find it worthwhile."

"I definitely want to continue receiving LSA. I read it cover to cover every month. You all do a great job with it. You've done especially well at continuing to publish high quality material during this devastating pandemic."

"LSA is the BEST! I am very grateful for all you do for our industry and community, thank you so much."

"We love LSA magazine in our office."

"LSA is even more important when it is still difficult to get around to see what others are doing."

"In depth informative reading along with quality photography. A very rich analogue tactile experience in our present digital world!"

"Thanks for all you are doing for our industry in this crazy time. Looking forward to spring and the re-emergence of live performance!"



# 2025 opportunities

# **Special Opportunities**



#### **Display Advertisers :**

Commit to a minimum of two LSA issues and get a free rotating ad on the popular LSA website, www.lightingandsoundamerica.com for those 2+ months.

Recognized industry association members may receive additional discounts.

#### Plus :

- Bellyband cover wraps (limited)
- Custom *LSA* article reprints
- Custom inserts
- Custom Print and Online
  Advertorial Opportunities
- Special Events
- Additional discounts for Protocol advertisers

### Online Opportunities www.lightingandsoundamerica.com

### The industry online source

- LSA Online News daily news service
- Weekly LSA Online News newsletter
- · Custom sponsored marketing e-mails
- Run of site and exclusive web banner advertising (limited)









contact us

Please note our new email addresses. Thank You!

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